



FOR IMMEDIATE RELEASE

Tournesol Siteworks Adds Metal Site Furnishings to Expanding Business

***Company purchases assets of Washington-based FairWeather,
Will expand production in the Port Orchard facility***

Union City, CA – Jan. 3, 2017

Tournesol Siteworks of Union City announced that it has acquired the assets of Leader Manufacturing, Inc., based in Port Orchard, WA. Leader has been selling a wide range of metal and wood site furnishings since 1980 under the FairWeather brand name.

Tournesol Siteworks has become one of the largest manufacturers of commercial-grade pots, planters and other landscape accessories in the country, and has experienced four years of 30% sales growth. This year, it was nominated for the Association of Corporate Growth “Outstanding Growth Awards” by the Bay Area chapter. Tournesol currently operates plants in Union City, El Paso, TX, and Ciudad Juarez, Mexico. The Port Orchard facility will be the base for metal and wood fabrication for the company. Several current activities will be relocated to the new facility.

FairWeather is a vertically-integrated manufacturer with an experienced production team, which complements Tournesol’s current capabilities in FRP fiberglass and lightweight GFRC concrete. With the acquisition Tournesol will gain the capacity to competitively manufacture products for the commercial landscape marketplace in any commercially-required material.

According to Christopher Lyon, President of Tournesol Siteworks, “this acquisition makes us into the broadest-category manufacturer in the commercial landscape marketplace, and will allow us to open up a whole new front for product development. The existing FairWeather focus on product quality and customer service fits well with ours, and should simplify the integration.”

Richard and Cathy Flaherty, co-owners of FairWeather, are delighted with the opportunity that Tournesol Siteworks presents to its employees, and potential growth for the FairWeather and FairWinds brands of site furniture. While the Flaherty’s have been approached, several times regarding acquisition, Tournesol was the first company that presented the size, vision and culture that was a strong fit with the principles and ethics they had set for the past 27 years. The sale to Tournesol was a natural next step for the evolution of the brand.

Tournesol Siteworks is a national leader in products that connect landscape and architecture, including pots, planters, irrigation systems, site furnishings, turnkey fountains, decking and paver products, and living wall and green building components for commercial construction projects.

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